



# growth through change

# Performance management

...delivering results-focused consultancy and training & development

...as the competition gets tough, good performance is key to increased productivity and service.

Kudos Performance Management is designed to get the most out of the people in your business following a simple step programme.

## Areas covered

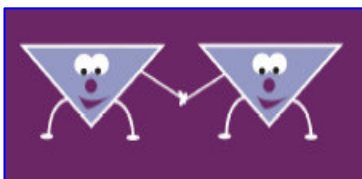


- ▶ Ensure accountability and responsibility is clarified - being clear about expectations
- ▶ Collaboration and building of performance teams – utilising the strengths and differing perspectives of individuals
- ▶ Effective feedback – keeping performance appraisals alive
- ▶ Managing self and individuals through change
- ▶ Ensuring leaders understand and role model the correct behaviours

## Benefits



- ▶ Poor performance is identified and effectively managed
- ▶ Employees respond to performance management as threat of losing job in current market is not a welcome prospect
- ▶ Increase productivity, service and motivation
- ▶ Self-managing teams and increased morale
- ▶ Strong leadership – “people often leave poor managers rather than poor organisations”



In challenging times, **Effective Leadership and Performance Management** can be the difference between **Make or Break**